

IMA MEMBER SPOTLIGHT

Fratco Forward: Engineering Growth, Innovation and Excellence

Fratco has been a trusted name in the drainage industry for over a century, combining innovation, quality and a people-first approach to create solutions that stand the test of time. As a leading manufacturer of corrugated plastic pipe, Fratco's commitment to excellence extends beyond their products to the strong relationships they build with customers and industry partners.

A Legacy of Excellence. Fratco's roots trace back to a time when agriculture heavily relied on clay tile for drainage. Recognizing the limitations of traditional methods, Fratco embraced emerging technologies becoming a pioneer in the production of plastic drainage pipe among other major industry innovations throughout the years. These shifts revolutionized their offerings and solidified the company's role as a trusted partner for farmers, installers and engineers.

With production facilities in Francesville, Indiana; St. Anne, Illinois; Mt. Pleasant, Iowa; Algona, Iowa; and another plant on the horizon, Fratco continues to expand their reach, pursuing every opportunity. Each location reflects the people-focused principles that have been the backbone of the company for generations. Adding another plant demonstrates Fratco's commitment to serving their customer base—as their base expands, so does their reach.

Pioneering Products. For over a century, Fratco has been at the forefront of the drainage industry. The early days consisted of clay tile drainage solutions, but in the 1970s, they transitioned to adopting advanced plastic manufacturing techniques, reflecting their commitment to progress and adaptability. As these new plastic materials became popular, they quickly began producing a wider array of high-quality HDPE (High-Density Polyethylene) and HDPP (High-Density Polypropylene) corrugated pipe solutions.

Today, Fratco's product lineup is tailored to meet the diverse needs of customers across agricultural, commercial and residential sectors. From durable single-wall pipe (SingleCorr) to cutting-edge dual-

wall pipe made from HDPP (ProCorr), Fratco offers solutions that perform exceptionally no matter the conditions. FlexCorr is a flexible dual-wall solution that has increased the efficiency of installation in many applications. Several of their products can



Original Tile Yard in Francesville



One-Ton Truck Hauling SingleCorr Pipe

FRATCO

be produced from recycled product (R-series resin), showcasing the company's commitment to sustainability without compromising quality.

It's when all these innovative products come together that Fratco's dedication to engineering excellence is most notable, creating holistic drainage solutions for any project.

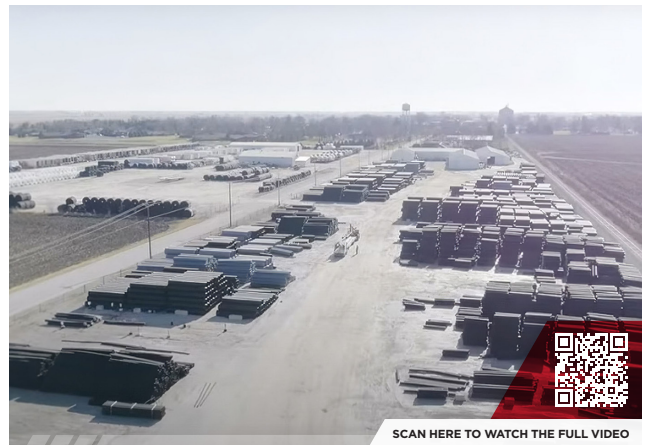
A People-Centric Philosophy. At the heart of Fratco's operations lies a dedication to their people—employees and customers alike. Whether answering early-morning calls or crafting custom drainage solutions, Fratco's team goes above and beyond to ensure customer satisfaction. This ethos extends to their professional partnerships within the industry, as they foster relationships built on trust and mutual respect.

Fratco's customer-first approach is evident in their continual investment in cutting-edge machinery, infrastructure and delivery systems. Integrating new technologies into their production lines has increased efficiency and allowed the company to fulfill orders promptly without compromising quality. Their streamlined approach to distribution gets pipe to their customers quickly and efficiently.

A Vision for the Future. Looking ahead, Fratco remains steadfast in their mission to provide innovative drainage solutions while nurturing relationships that span generations. The company's leadership emphasizes the importance of blending its rich heritage with forward-thinking strategies to

meet the evolving needs of customers and the industry at large.

Fratco is not just about producing pipe; it's about making a lasting impact on the lives of their employees, customers and communities. From pioneering advancements in sustainable drainage technology to fostering a close-knit, family-oriented culture, Fratco continues to set the benchmark for reliability and innovation. After a century, Fratco shows no signs of stopping—they're poised to continue innovating, growing and delivering high-quality drainage solutions.



Fratco's Francesville Yard



Corrugator at the Francesville Facility



Fourth Generation CEO of Fratco