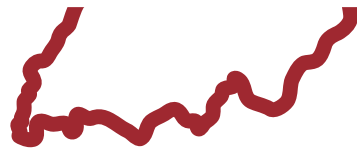




**IMA**

**INDIANA MANUFACTURERS  
ASSOCIATION**



**INDIANA'S**

**MANUFACTURING**

**IMPACT**

WHAT INDIANA MAKES, MAKES INDIANA

# ABOUT THE IMA

## “What Indiana Makes, Makes Indiana”



This is more than just a catchy phrase for the Indiana Manufacturers Association, it is a truth that guides our efforts as Indiana’s leading advocate for the manufacturing industry for nearly 125 years.

Formed in 1901, the IMA is the second oldest manufacturers association in the country and the only trade association in Indiana that exclusively focuses on manufacturing. We are dedicated to advocating for a business climate that creates, protects, and promotes a thriving manufacturing community and quality manufacturing jobs in Indiana.

At the IMA, we recognize that manufacturing is the backbone of the State of Indiana. Employing more than half a million Hoosiers and accounting for over a quarter of Indiana’s GDP, Indiana is built atop the success of the manufacturing industry and the hardworking men and women who have made it what it is today. We are lucky to have such a strong foundation.

Fundamentally, the IMA is here to serve our members. Whether it’s our advocacy efforts, education opportunities, networking, or company and industry promotion, we want our activities to provide a clear return on your investment. We also want to be accountable to every member of our association, welcoming the engagement of every member so that we can strengthen this cornerstone industry together.

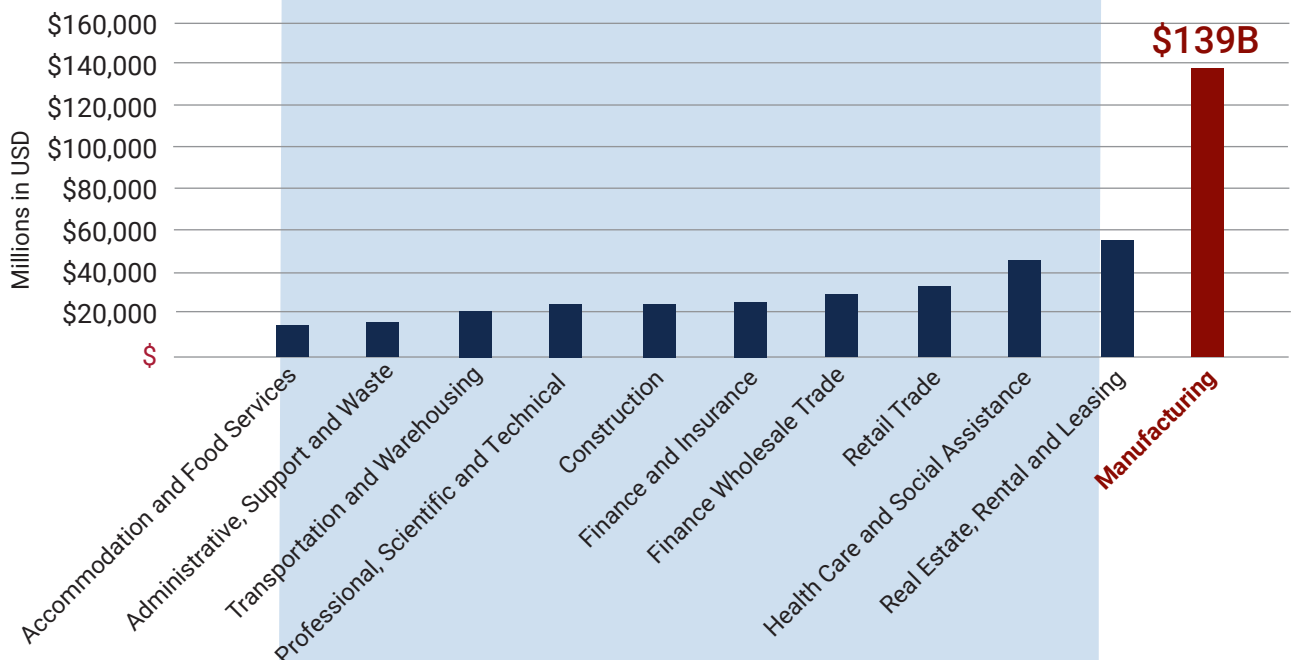
The coming years will be a dynamic time for Indiana manufacturers, with a host of unique challenges and opportunities. It is the commitment of the IMA to work hard in the interest of our members and of Indiana’s most critical industry. We hope you will join us in our mission to make Indiana the best state to start and maintain a manufacturing business.

A handwritten signature in black ink that reads "A. Berger". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Andrew Berger  
President & CEO

# INDIANA MANUFACTURING'S ANNUAL IMPACT

INDIANA IS THE TOP MANUFACTURING-DEPENDENT ECONOMY IN THE US



## INDIANA MANUFACTURING GDP

25.9%

The Indiana manufacturing industry is the biggest contributor to Indiana's economy, ranking #1 in Manufacturing Output as a Percentage of GDP.

# OUR MISSION

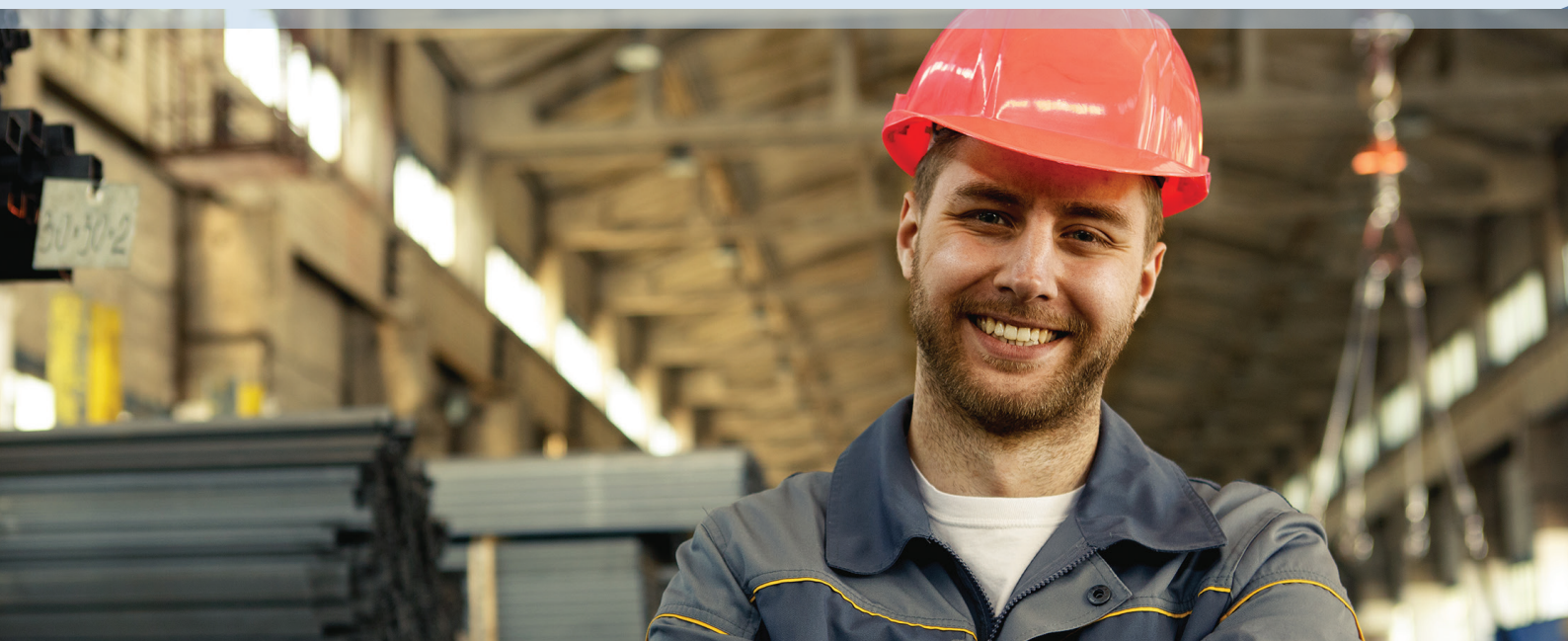
The Indiana Manufacturers Association (IMA) is the leading voice for manufacturers in Indiana. As a top trade association, we are dedicated to advancing the interests of the manufacturing sector and fostering economic growth throughout the state.

At the IMA, we understand the vital role that manufacturers play in driving innovation, creating jobs, and contributing to the overall prosperity of Indiana. Our mission is to champion the needs of our members, advocate for policies that support a competitive business environment, and provide valuable resources and networking opportunities to help manufacturers thrive.

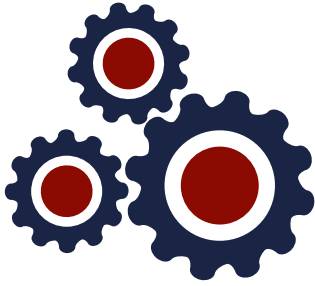
Join us in shaping the future of manufacturing in Indiana. Whether you are a small, family-owned business or a large corporation, IMA is your trusted partner for growth, advocacy, and excellence in manufacturing.

Discover the power of partnership with the IMA and unlock new opportunities for your business. Together, we will build a stronger, more vibrant manufacturing industry for generations to come.

Welcome to the future of manufacturing. Welcome to the IMA.



# IN MANUFACTURING FACTS



**9,000**

MANUFACTURING  
OPERATIONS

**25.9%**



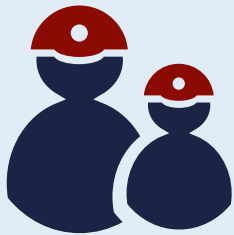
INDIANA  
MANUFACTURING  
GDP



**\$34.8 B**

MANUFACTURED  
GOODS EXPORTED

**1 IN 5**

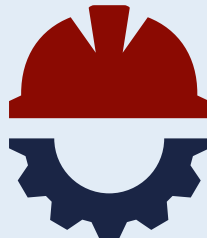


HOOSIERS WORK  
IN ADVANCED  
MANUFACTURING

INDIANA MANUFACTURING  
CONTRIBUTES

**\$139 B**

TO THE STATE'S  
GDP ANNUALLY



**6TH**

IN MEDICAL DEVICE  
MANUFACTURING



**2ND**

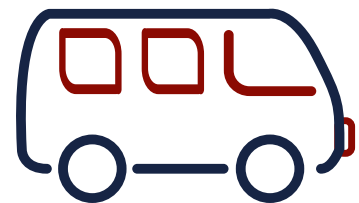
IN OVERALL  
AUTOMOTIVE  
PRODUCTION

**4.9%**

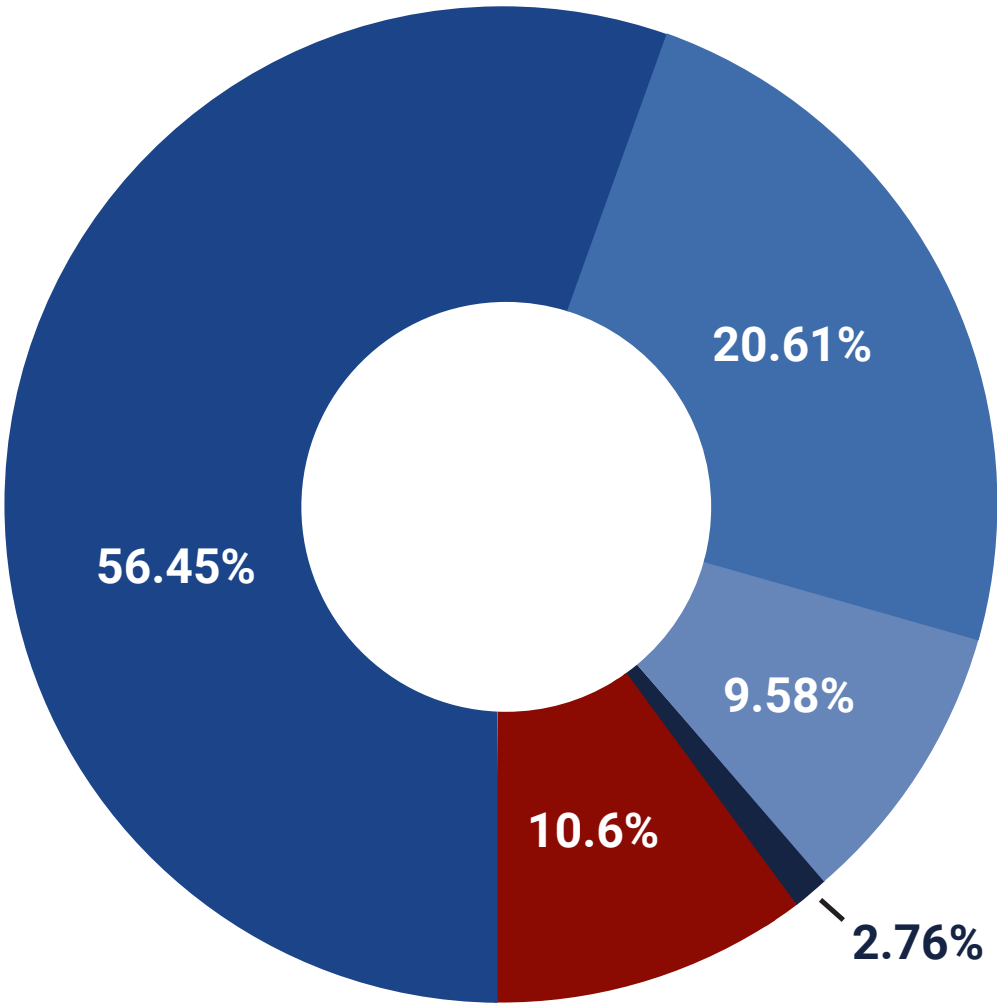
INDIANA  
CORPORATE  
TAX RATE






RANKED **8TH**  
IN THE NATION

**80%**  
OF THE WORLD'S RVs ARE  
MANUFACTURED IN INDIANA



# IMA MANUFACTURING MEMBERS BY SIZE



	0-50 employees	56.45%
	51-150 employees	20.61%
	151-300 employees	9.58%
	301-500 employees	2.76%
	500 or more employees	10.60%

# IMA MANUFACTURING MEMBERS BY INDUSTRY / # OF INDIANA EMPLOYEES

INDUSTRY	% OF MEMBERSHIP	# OF EMPLOYEES
Transportation Equipment	7.18%	64,205
Primary Metals Industries	10.89%	47,651
Chemical and Allied Products	3.96%	13,333
Instruments and Related Products	2.47%	9,886
Electronics and Other Electric Equipment	4.95%	9,414
Industrial Machinery and Equipment	21.78%	7,891
Fabricated Metal Products	18.56%	7,819
Food and Kindred Products	6.19%	6,355
Furniture and Fixtures	1.98%	5,719
Paper and Allied Products	7.43%	4,388
Rubber and Misc. Plastic Products	4.70%	3,105
Petroleum and Coal Products	1.24%	1,737
Stone, Clay and Glass Products	2.22%	852
Miscellaneous Manufacturing Industries	2.72%	691
Lumber and Wood Products	1.24%	644
Tobacco Products	0.50%	502
Printing and Publishing	1.24%	353
Textile Mill Products	0.50%	225
Apparel and Other Textile Products	0.25%	78

## GOODS-PRODUCING JOBS: % OF EMPLOYMENT

RANK	STATE	% OF TOTAL EMPLOYMENT
1	Indiana	20.9%
2	Wisconsin	20.4%
3	Iowa	18.9%
4	Alabama	18.3%
5	Michigan	17.9%
6	Idaho	17.8%
7	Kentucky	17.5%
8	Utah	17.3%
9	Wyoming	17.1%
10	Arkansas	17.0%

Source: <https://www.incontext.indiana.edu/2025/jan-feb/article2.asp>

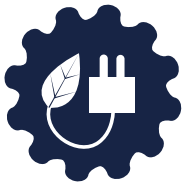
# WHY JOIN THE IMA?





# OUR PROGRAMS

The IMA offers an extensive array of programs and services to assist members with costs savings. For some members, the savings from programs can offset the cost of their IMA membership dues. Below are just a few of the programs members may find value in. If you're looking for a return on your membership investment, this is a great place to quickly realize those gains.



**ENERGY SAVINGS**



**PARTS CLEANING/  
INDUSTRIAL WASTE  
DISPOSAL**



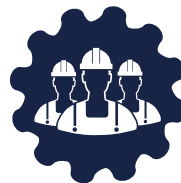
**PROPERTY/CASUALTY  
INSURANCE**



**401K RETIREMENT  
PLAN**



**GROUP HEALTH  
INSURANCE**



**BUILDING A SKILLED  
WORKFORCE**



**PROPERTY TAX  
SAVINGS**



**OFFICE SUPPLY  
DISCOUNTS**



**SAFETY PARTNER  
PROGRAM**



**SHIPPING DISCOUNTS**



**UNIFORM SERVICES  
DISCOUNTS**



**MATERIAL HANDLING  
SOLUTIONS**



**ANALYTICS / IOT /  
CONSULTING**

Visit [www.indianamfg.com/programs](http://www.indianamfg.com/programs) for full details.

# RETURN ON INVESTMENT

## SAVINGS FROM IMA ADVOCACY EFFORTS



<b>\$723M</b>	Business Taxes
<b>\$4.6B+</b>	Healthcare
<b>\$10.4B+</b>	Environment/Energy/Infrastructure
<b>\$134M+</b>	Labor & Employment

## A SAMPLE OF IMA PROGRAMS SAVINGS



<b>\$5.7M+</b>	Property Tax Savings (cumulative)
<b>\$1M+</b>	Shipping Discount Program
<b>\$ 712K+</b>	401K Program Savings

## SAVINGS FROM EDUCATIONAL PROGRAMS



<b>\$2200/ YEAR</b>	Educational Development Opportunities Per Individual Employee Per Member Company
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## PUBLICATIONS/MEDIA EXPOSURE VALUE



<b>650K+</b>	Impressions from Internal Member Communications
<b>21M+</b>	Impressions from External Media Exposure

*Above figures are based on performance from 2020-2025.*

# TESTIMONIALS

IN THE WORDS OF OUR MEMBERS ...



**- ANGIE HOLT, RATHBURN  
PRECISION MACHINING**

"The Indiana Manufacturers Association has been an invaluable resource to me as a small business owner. Their advocacy work with state legislators directly supports the manufacturing industry and has made a positive impact on issues that directly affect our business. I have also benefited from the regular news updates, educational opportunities, and networking events that the IMA offers. I highly recommend the Indiana Manufacturers Association to any company looking to stay informed, get involved, and grow their business."

"The Indiana Manufacturers Association has been very beneficial for our company in providing a voice when it comes to Indiana state government and political issues directly impacting our operations. As a smaller manufacturer, we would not have the staff or financial wherewithal to advocate for ourselves at the state level. The IMA brings together manufacturers from many different facets that provide perspectives benefitting individual members, as well as the organization as a whole."



**- BILL CHAMPION, FRATCO, INC.**



**- SCOTT NELSON,  
CHENECO**

"The Indiana Manufacturers Association has consistently demonstrated exceptional leadership in fostering collaboration, innovation, and growth within the manufacturing sector. Their tireless efforts to bring together industry professionals, businesses, and experts have significantly contributed to the advancement of best practices and the overall prosperity of our industry."



# CONTACT US



[ima@indianamfg.com](mailto:ima@indianamfg.com)



(317) 632-2474



[www.indianamfg.com](http://www.indianamfg.com)



Indiana Manufacturers Association



@IMA1901



Indiana Manufacturers Association



@inmanufacturers

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INDIANA'S LEADING ADVOCATE FOR INDUSTRY

